



Time	Detailed Agenda				
7:30 AM	Registration and breakfast				
9:00 AM	Welcome and Keynote				
10:30AM	Coffee and connect				
Breakout Sessions	Small business		Mid-Size Business		Enterprise
10:45 AM	Sage 50c with MS Office 365 Sets Your Business Free-Desktop Security Meets Cloud Flexibility Discover how Sage 50c and Microsoft Office 365 can give you a day back every month by bringing you the flexibility and freedom of cloud and mobile access, without the disruption of losing the familiarity of the desktop solution you know and love.	Invisible Strategies to Make You a Better Negotiator This webinar focuses on attaining Greater Firm Profitability Through Process and Technique. Specifically, it will address a complete approach to negotiating and having a conversation based on value.	Maximize the Use of HRMS & Grow Your Business Come learn from a panel of top Sage HRMS Partners that are experts in the industry. Learn new ways to take advantage of Sage HRMS functionality, expand your business ecosystem and streamline the way you're doing business today.	Choosing the right performance metrics for your business How do you evaluate business success? In this session, we'll show you how Financials, part of Sage Business Cloud, can help you evolve your performance metrics beyond traditional profitability margins and expense ratios, and consider key performance indicators that give you broader insight into the health of your business. Financials combines powerful accounting, robust analytics and accurate reporting to enable businesses to grow with confidence.	What's new with Sage X3 Enterprise Management Sage X3 Enterprise Management is not your typical ERP- delivering a better way to manger your entire business from financials to supply chain to manufacturing. Join this session learn where we are headed with Sage X3 Enterprise Management as well as get a feel for the features that are available with the latest version.
11:45 AM	Sage Cloud Small Business Solutions Moving to the Cloud: Sage Products that allow you flexibility throughout your business day.	Sage 50 Accounting Productivity Boosters Maximize your work day by learning process tips and savvy shortcuts that boost productivity.	Sage 100 Tips and Tricks Your business is complex, but your business management solution doesn't need to be. Learn how to get the most out of Sage 100.	Growing Your Business With Sage eCommerce Learn successful strategies and tools for thriving in the online world, attracting sales and better managing, growing and retaining your online customers.	Driving real-time business insights through activity monitoring Come learn how to proactively manage your portfolio and identify problems and issues before they impact your bottom line. This session will help you manage your business looking forward, not through your rear view mirror.
12:30 PM	Lunch and mingle				
1:45 PM	Sage 50 The Road Ahead In this Sage 50c roadmap session, you get a closer look at the new features and functionality that will improve the way you and your clients work together, including: Outlook Connector, Automatic Cloud Back-ups, Cloud document storage, Sage Drive and more.	Emerging Practices in e-Commerce Strategy Want to know more about how to capture your share of online sales? Attend this session to learn about how to build and execute an e-commerce strategy to win with in the online market, and get key insight on managing the backend of your strategy with data collection, tax reporting, and shipping management.	Sage 300 - The Road Ahead Learn what's coming up and some of the exciting recent developments with Sage 300.	Using Automation to transform your Warehouse Management outcomes Business success starts in the warehouse. It's all about controlling day-to-day operations while keeping cost low and increasing productivity. Join panel of experts that will share industry leading manufacturing advancements that will help your business surpass its potential. From automation tools to help you examine your activity, to best practices that will help you to streamline your business and create efficiencies.	Enterprise ISV Session
2:45 PM	What's New in Sage Payroll Everyone knows the importance of paying employees accurately and on-time. Sage Payroll helps you to do this and so much more. Attend this session to learn the latest enhancements to Sage Payroll Services (outsourced payroll that integrates seamlessly with Sage 50).	Partner Session	Next age workflow automation: Sage 100: The Road Going Paperless: Exploring the world of digital and being intelligent about it Tracking and monitoring unstructured documents, reports and packages are critical to your business success. Learn how to effectively manage and track your documents through their entire lifecycle in today's highly digital landscape. This session will give you critical insight to connect people, processes and data through effective document management, reporting and shipping.	Learn about the latest enhancements for Sage 100 and find out what's planned for future releases. We will also discuss positioning, the latest on AP Automation, Sage 100c Manufacturing, competitive selling, Learning Services opportunities, and we'll open it up for some Q&A.	Manage Your Most Important Asset Better with Sage People Let us show you how to provide a better way to manage the employment journey of your workforce and understand how all the pieces of HR, Talent Management, Talent Acquisition and Payroll can come together for you and your business.
3:45 PM	Sage 50 Accounting Productivity Boosters Maximize your work day by learning process tips and savvy shortcuts that boost productivity.	Innovation Beyond Technology This session is dedicated to the possibility that innovation goes beyond just technological developments. Technology is important, but it is only a small part of innovation.	Saving Time and Money: Exploring the depth of EDI in Manufacturing/ Distribution; How to automate AP Automation and save heartache with Sales Tax Automation Linking EDI to your Manufacturing or Distribution business creates a strong enabler. Cutting both time and money, EDI is giving businesses more power to manage their B2B relationships. Join this session to learn how great companies are leveraging these three great solutions to win globally.	Partner Session	What the Tax Cuts & Jobs Act Means for Fixed Asset Accounting The Tax Cuts & Jobs Act brings big changes to fixed asset account – and the potential for big savings. Get up to speed on the new law and learn how your organization can benefit.
4:30–6:00 PM	Wrap up and Networking Reception				